



Project Number: 2016-1-ES01-KA202-025441

WBL 2.0

First Project Partners Meeting

Florence (IT)

20 – 21 January 2017



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FIRST PARTNERS MEETING

Florence, 20 – 21 January 2017

Project Information

1. Agenda of meeting
2. Project Information
3. Project Summary
4. Project Presentation
5. Calendar of Activities
6. Calendar of Deadlines
7. Partners' List
8. Partners' Book
9. Partners' Role Description

Templates and tools for carrying out the project activities

IO1 – Repository of E-Learning Video Lessons and Interviews

- IO1.A - Video Interviews script
- IO1.B – Case scenario / Learning Object
- IO1.C – Video Testimonials script

PM1 - Project Management

- PM1.A - Company Information
- PM1.B - Company Participation Letter
- PM1.C - Role of the Company
- PM1.D – VET Trainer Information
- PM1.E - In progress activities reports

PM2 - Dissemination

- PM2.A - In progress dissemination reports
- PM2.B - How to Write the Best Practice Dissemination Report

PM3 - Exploitation

- PM3.A - Associated Partner Letter
- PM3.B - Associated Partner Information
- PM3.C - Exploitation links

Multiplier Events

- Template: ME.1 – Multiplier Event Description
- Template: ME.2 – Multiplier Event Programme
- Template: ME.3 – Multiplier Event List of Participants
- Template: ME.4 – Multiplier Event Minutes

FIRST PROJECT PARTNERS MEETING

Florence (IT), 20 – 21 January 2017

AGENDA OF THE MEETING

Timetable of Friday 20 January 2017

9:30 Start of the Meeting

1		Welcome of Participants	Sistema Practices and Pixel
2		Adoption of the agenda	Pixel
3		Presentation of each partner of the project	All partners

11:15 – 11:30 Coffee Break

4		Introduction to the project context and background	Sistema Practices and Pixel
5		Preparatory Activities: <ul style="list-style-type: none"> o <i>Involvement of project participants</i> o <i>Presentation of the companies involved or planned to be involved</i> 	Sistema Practices and Pixel
6		Presentation of the Intellectual Output of the WBL 2.0 Project	
	6.1	Intellectual output 1: Repository of E-learning Video Lessons and Interviews <ul style="list-style-type: none"> o <i>Presentation of the templates for carrying out the activities (IO1.A – B – C – D)</i> 	Sistema Practices and Pixel

13:00 – 14:00 Lunch Break

7		Presentation of project results	
	7.1	Platform for organizing transnational internship <ul style="list-style-type: none"> o <i>Presentation of the planned activities and expected results</i> 	Sistema Practices and Pixel
	6.3	Guidelines for the organisation of International internships <ul style="list-style-type: none"> o <i>Presentation of the planned activities and expected results</i> 	Sistema Practices and Pixel

16:00 – 16:15 Coffee Break

8		Presentation of the project's events	
	8.1	Multiplayer events (ME) <ul style="list-style-type: none"> o <i>Focus group at national level</i> 	Pixel

18:00 End of 1st Meeting Day

Timetable of Saturday 21 January 2016

9:00 Start of the Meeting

9		Presentation of the Project Management Activities	
	9.1	Presentation and analysis of PM1: Coordination of Activities <ul style="list-style-type: none"> Presentation of the Form for the production of in progress activities reports available online on the project web site (PM1.D) 	Pixel
	9.2	Presentation the financial reporting of the project <ul style="list-style-type: none"> <i>Presentation of the financial manual (PM1.E)</i> 	Pixel

11:00 – 11:15 Coffee Break

	9.3	Presentation and analysis of PM2: Dissemination <ul style="list-style-type: none"> Presentation of the form to report the dissemination events (PM2.A) Presentation of the Guidelines for writing the Best Practice Dissemination Report (PM2.B) 	Pixel
	9.4	Presentation and analysis of PM3: Exploitation <ul style="list-style-type: none"> Presentation and discussion of the Forms for the involvement of associated partners (PM3.A-B) Presentation and discussion of the Forms for the collection of the exploitation links (PM3.C) 	Pixel

13:00 – 14:00 Lunch Break

	9.5	Presentation and analysis of PM4: Evaluation <ul style="list-style-type: none"> <i>Presentation of the activities to be carried out</i> <i>Presentation of the evaluation report on the testing activities</i> 	Pixel
11		Contractual Issues and definition of partners' role	Sistema Practices and Pixel
12		Calendar of Activities and Reminder on Project Deadlines	Sistema Practices and Pixel
13		Schedule of Future Meetings	All partners
14		Any Other Business	All partners
15		Meeting Evaluation	All partners

16:00 End of the meeting



Project Number: 2016-1-ES01-KA202-025441

Project WBL 2.0 Work Based Learning 2.0

Funding Programme	Erasmus + Cooperation for innovation and the exchange of good practice Strategic Partnership - VET
Project Number	2016-1-ES01-KA202-025441
Project Promoter	Sistema Practices s.l.
Starting Date	01/11/2016
Ending Date	31/10/2018
Total Funding	€ 126.442,00
Percentage of Funding	100 %
Deadline for the Progress Report	30/09/2017
Deadline for the Final Report	31/12/2018
Deadline for Financial Reports	Progress: 31 August 2017 Final: 15 November 2018



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Project: WBL 2.0

Erasmus+ Programme

Cooperation for innovation and the exchange of good practices

Context

The economic crisis that affects all European countries had a strong impact on the already existing "skills gap" in the EU labor market. While 5.6 million young people (36%) is in unemployment situation, the 36% of employers' report that they need to find new recruits with the skills they need. The European Commission's communication, Rethinking Education: Investing in skills for better socio-economic outcomes identified since 2012 quality apprenticeships and work-based learning as a strategic priority and for the purpose activated the European Alliance for Apprenticeship (EAfA).

Within this context the following common challenges and related needs to be addressed are identified:

- VET providers need to ameliorate the cooperation between them and companies to provide a market oriented training offer based on the involvement of companies manager in delivering training activities
- VET providers needs to provide VET students with enhanced Work Based Learning methods and tools based on the full exploitation of ICT and multimedia communication potential to prevent demotivation of the trainees due to the lack of practical application of what they learn in a real business environment
- Apprenticeships lack in effectiveness for the trainees as often they do not provide an international dimension which at the contrary a key issue for the qualification of web design and social media management within a globalized market.

Objectives

In order to answer to these needs the project aims to:

- Improve the cooperation between VET providers and companies and enhance the participation of company managers and responsible of the communication in planning and delivering training to students so to better match their expectations as far as the company website and the management of the social media is concerned
- Motivate VET students at risk of dropping out, by providing them with enhanced Work Based Learning methods and tools based on the full exploitation of in person and virtual traineeships using ICT and multimedia.
- Improve the internationalization of the VET training offer and of Work based learning approaches through the exploitation of ICT in order to match the needs of the companies and the expectations of the trainees when organising the transnational apprenticeships

Target Groups

The project will involve:

- 50 VET trainers
- 100 VET students
- 10 companies' manager



Activities

The project activities will be organized in the following phases:

Phase 1 - Repository of e-learning video lessons and interviews

The project partners will produce Repository of e-learning video lessons and interviews, delivered by company managers and professionals according to a Work based learning approach, to provide VET students that want to become web designers and/or social media managers with an innovative ICT based training offer for better understanding the expectations of the market and of the companies.

Deliverable

Availability of the Video collection on the Web Portal including:

- 60 interviews with company managers and professionals of the communication sector carried out (12 in each country)
- Availability of 60 Videos on companies' expectations on website and social media (with subtitles in English and in all partner countries language)
- Availability of 60 Videos on entrepreneurship success stories (with subtitles in English and in all partner countries language)
- Availability of 60 real life case scenarios/learning objects to be used with students

Phase 2 – Platform for organising transnational Internships

The project partners will cooperate to create a Virtual Platform for Virtual Internships hosted within a dedicated section on to the WBL 2.0 portal providing accessibility to:

- A Database with the profiles of companies interested in developing/improving their company website and/or implement social media marketing strategy and that are willing for the purpose to host a transnational internship.
- A database of profiles of students that are interested to carry out their placement at international level through a mobility internship experience.
- Monitoring tools through which the VET provider, the company and the student can interact and monitor the virtual internship
- Assessment tools with which the VET provider can cooperate with the company in order to assess and validate the knowledge, skills and competences acquired by the student in order to issue the final certification and recognition of the credits according to the ECVET requirements

Phase 3 – Guidelines for the organisation of international internships

The project partners will cooperatively produce Guidelines for the organisation of international placement

The Guidelines' package will identify and mainstream innovative successful strategies to ensure that work placements in the web design and social media market reflect the needs and expectations of the business world and the needs and expectations of the VET students and VET providers in preparing the future workforce to access to the job market.

Phase 4 - Testing

Each of the deliverables produced will be tested in the framework of specific events addressed to the project's target groups. The testing phase will allow the collection of relevant feedbacks from the end users in order to further improve the deliverables produced and create results that are fully consistent with needs and expectations of the end users.

Phase 5 - Multiplier events

A number of multiplier events will be organized to disseminate the results reached, methodology implemented and output produced in the WBL 2.0 project.

The participants in the multiplier events will be: VET trainers and company managers.

Expected Results

The project will achieve the following long term results

VET TEACHERS teaching web design and social media marketing related programs, through their involvement in the project activities, will acquire skills and competences:

- To adopt innovative work based learning teaching methods for enriching their classroom lessons with e-learning materials to facilitate students understanding of what are companies expectations in real life business scenarios.
- To motivate their students to finish their VET training paths, by providing them with a more tangible and practical learning approach
- To implement effective alternance between training and work through transnational apprenticeships
- To establish fruitful cooperation with companies for organising international and virtual placements

VET STUDENTS, through the project deliverables and their testing, will:

- Acquire specific knowledge, competences and skills in the fields of the latest trends in web designing and implementation
- Understand the potential of the use of Social media for promotional and customer services purposes coming directly from the market
- Raise their awareness on the importance that companies give in the selection of their human resources both to the technical and professional skills to perform the specific task, and to the basic and transversal skills that can be acquired only by completing VET education
- Access to guidance materials for their effective participation to transnational apprenticeships experiences
- Get in contact with European companies of the sector in order to carry out transnational apprenticeships virtual or in person and also experimenting forms of teleworking

COMPANIES managers and will benefit by reinforcing their participation to the definition of VET training contents addressed to their future workforce, making sure that VET students get trained to be prepared to match their needs of human resources.

Also companies will benefit from the improvement of the quality and effectiveness of apprenticeships that can be highly beneficial for their productivity.



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The main project deliverables include:

- Repository of e-learning video lessons and interviews
- Platform for International Internship
- Guidelines for the Organisation of International Placement



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Project Presentation

First Partners' Meeting
Florence, 20 – 21 January 2017



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The Context

Early school leaving rate is very high through out Europe, especially for VET (Vocational Education and Training) students.

One of the causes of early school leaving is the lack of relation between education and the labour market as perceived by the students.



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Funding Programme



European Commission funded the WBL 2.0 project aiming at reinforcing students' motivation through Work-based learning (WBL) approach and internationalisation of internship opportunities.

Project number: 2016-1-ES01-KA202-025441



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The Target Groups

The main target groups of the project are:

- Vocational students in the fields of ICT and Marketing
- Vocational trainers in the fields of ICT and Marketing
- Company managers



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Expected Results

The main project result is the Repository of e-learning video lessons and interviews, containing:

- Video interviews to managers on their expectations concerning company's visual identity
- Work based learning real life case scenarios to enrich classroom activities
- Video testimonials by company managers presenting their successful stories



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Objectives

- Improve the cooperation between VET providers and companies
- Enhance the participation of company managers and responsible of the communication in planning and delivering training to students
- Motivate VET students through effective implementation of Work Based Learning
- Enhance the international dimension of internships offer



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Project Activities






The Project at a Glance

Involvement of target groups	November 2016 – May 2017
Repository of E-learning Video Lessons and Interviews	November 2016 – July 2018
Platform for Virtual Internship	June 2017 – December 2017
Guidelines for the Organisation of International Placement	January 2018 – May 2018
Focus Groups	September 2018 - October 2018

Intellectual Output 1


Repository of E-learning Video Lessons and Interviews

IO1: E-learning Video Lessons and Interviews 1/4

Actions to be Carried Out

IO1.1) Creation of all templates needed for carrying out the activities	1 November 2016 31 January 2017
IO1.2) Production of video interviews with companies' managers	1 February 2017 30 May 2018
IO1.3) Production of company managers' testimonials	1 February 2017 30 May 2018
IO1.4) Creation of real life case scenarios learning objects	1 February 2017 30 May 2018
IO1.5) Translation of Videos subtitles in national language	30 June 2017 31 July 2018




IO1: E-learning Video Lessons and Interviews 2/4

Expected Results

- Production of 12 video interviews (per country) with company managers, concerning their expectations regarding company website, visual identity and social media marketing
- Production of 12 testimonials (per country), with company managers presenting their successful stories
- Creation of real life case scenarios/learning objects
- Translation of the subtitles in national language




IO1: E-learning Video Lessons and Interviews 3/4

Templates and Tools

- IO1.A – Video interviews script
- IO1.B – Case scenarios/Learning object
- IO1.C – Video testimonials script





IO1: E-learning Video Lessons and Interviews 4/4

Deadlines

- **30 June 2017, 30 October 2017, 28 February 2018 and 30 May 2018**
All Partners
 - Production of 3 Video interviews (for each deadline).
- **30 June 2017, 30 October 2017, 28 February 2018 and 30 May 2018**
All Partners
 - Production of 3 Video testimonials (for each deadline).
- **30 June 2017, 30 October 2017, 28 February 2018 and 30 May 2018**
All Partners
 - Creation of 3 real life case scenarios (for each deadline).
- **30 October 2017, 28 February 2018 and 30 May 2018 and 31 July 2018**
All Partners
 - Translation of Videos subtitles in national language






Supplementary Result 1

Platform for Internship







SR 1: Platform for Internship 1/5

Actions to be Carried Out

SR1.1) Creation of all templates needed for carrying out the activities	1 June 2017 15 June 2017
SR1.2) Creation of the Platform for Internship	16 July 2017 31 July 2017
SR1.3) Identification of assessment and monitoring tools	1 July 2017 31 October 2017
SR1.4) Development of the monitoring tool according to the suggestions from companies and students	1 November 2017 31 December 2017
SR1.5) Involvement of companies interested in hosting internships	31 July 2017 31 December 2017
SR1.6) Involvement of students interested in being involved in internships	31 July 2017 31 December 2017


SR1: Platform for Internship 3/5

Templates and Tools

- Template: IO3.A – Structure of the Virtual Platform
- Template: IO3.B – Company Profile
- Template: IO3.C – Student Profile
- Template: IO3.D – Review of Assessment Tool





SR1: Platform for Internship 3/5

Expected Results

- Creation of a platform for internships
- Involvement of 20 companies per country interested in hosting internships
- Involvement of 20 students per country interested in participating in internships
- Identification of 2 assessment tools per partner





SR1: Platform for Internship 4/5

Deadlines

- **15 June 2017**
Pixel (IT), Esmovia Sistema Practices (ES)
Creation of the Templates
- **31 July 2017**
Esmovia Sistema Practices (ES), Pixel (IT)
Creation of the platform
- **31 October 2017**
All partners
Identification and review of at least 2 assessment and 2 monitoring tools










SR1: Platform for Internship 5/5 Deadlines

- **31 December 2017**
Esmovia Sistema Practices (ES), Pixel (IT)
Creation of the monitoring tool
- **31 December 2017**
All partners
Upload on the platform of 20 companies and 20 students profiles








Supplementary Result 2 Guidelines for the Organisation of International Internships



SR2: Guidelines for internships 1/4 Actions to be Carried Out

SR2.1) Creation of all templates needed for carrying out the activities	1 January 2018 15 January 2018
SR2.2) Proposal of the syllabus of the guidelines	16 January 2018 31 January 2018
SR2.3) Development of the guidelines contents	1 February 2018 31 May 2018

IO2: Guidelines for internships 2/4 Templates and Tools

- IO2.A – Guidelines to create the chapter contents *(To be developed)*






SR2: Guidelines for internships 3/4 Expected Results

Development of 1 guideline for each target group:



- VET directors and administrative staff: **Sistema practices (ES)**
- VET trainers: **Dundee & Angus College (UK)**:
- Guidelines for students: **eMundus (LT)**
- Guidelines for policy makers: **Epimorfotiki Kilkis (EL)**
- Guidelines for companies: **Confartigianato (IT)**





SR2: Guidelines for internships 4/4 Deadlines

- **15 January 2018**
Pixel (IT), Sistema practices (ES)
Creation of the Templates
- **31 January 2018**
All partners
Proposal of the syllabus of the 5 guidelines
- **31 May 2018**
All partners
Development of Guidelines contents







Multiplier Events




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Multiplier Events 1/4

Actions to be Carried Out

- Organisation of a focus group at national level on:
 - Promotion of work based learning methodology
 - Presentation of the intellectual output



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Multiplier Events 3/4

Templates and Tools

- ME.1 - Multiplier Event Form
- ME.2 – Multiplier Event Programme
- ME.3 - Multiplier Event List of Participants
- ME.4 - Multiplier Event Minutes form



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Multiplier Events 2/4

Expected Results

- 1 Multiplier event per Country
 - involvement of 20 VET trainers and company managers
(only participants from organisations other than the beneficiaries)




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Multiplier Events 4/4

Deadlines

- **30 September 2018**
ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL),
eMundus (LT), D&A (UK), Pixel (IT)
Sending of material related to the multiplier events



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Project Management

PM1 - Coordination of activities



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Target Groups Involvement (Part 1 of the Project Management)



PM1: Target Group Involvement 1/4 Actions to be Carried Out

- Involvement of target groups:
 - 100 companies (internships)
 - 60 companies' managers (IO1)
 - 50 VET Trainers
 - 1000 VET students



PM1: Target Group Involvement 2/4 Templates and Tools

- PM1.A - Company Information
- PM1.B – Company Participation Letter
- PM1.C – Role of the Company
- PM1.D – VET trainer information



PM1: Target Group Involvement 3/4 Expected Results

In each country must be selected and uploaded on the project portal at least:

- 20 Companies
- 10 VET Trainers (100 VET students)



PM1: Target Group Involvement 4/4 Deadlines

- **31 May 2017**
All partners
 - Upload on the project portal the companies information
 - Send to Pixel scanned version of companies' letters
 - Upload on the project portal the VET trainers



Coordination of activities (Part 2 of the PM 1 Project Management)





PM1: Coordination of activities 1/4 Actions to be Carried Out

- Attendance to the partners meeting
 - 1st Meeting: Florence (IT) – January 2017
 - 2nd Meeting: Dundee (UK) – June 2017
 - 3rd Meeting: Kilis (EL) – January 2018
 - 4th Meeting: Valencia (ES) – October 2018
- Production of project reports



PM1 - Coordination of activities 2/4 Templates and Tools

- PM1.E – In progress activities reports
- PM1.F – Financial Manual (*external annex*)



PM1 - Coordination of activities 3/4 Expected Results

Production of:

- Three months period online Activities Reports
- Yearly Financial Report



PM1 - Coordination of activities 4/4 Deadlines

All partners

- Every three months (April, July, October 2017 and January April, July, October 2018)
 - Production of Activities Report Forms
- **31 August 2017, 15 November 2018**
Financial Report



Project Management


PM2 - Dissemination



PM2 - Dissemination 1/5 Actions to be Carried Out




- Development and translation of project brochures
- Organization of at least 1 dissemination event on the project every month
- Creation of a Facebook page
- Production of the best practice dissemination report








PM2 – Dissemination 2/5 Templates and Tools

- PM2.A – In progress dissemination reports
- PM2.B – How to write the Best Practice Dissemination Report




PM2 - Dissemination 3/5 Expected Results

- Production of Project Brochure in all partners languages
- Database of dissemination events on the portal
- Creation of a Facebook Page
- Production of National Best Practice Dissemination Report




PM2 - Dissemination 4/5 Deadlines

- Every three months (April, July, October 2017 and January April, July, October 2018)
All partners
Upload of 1 dissemination events per month
- Every month
All partners
Upload of 1 post on the Facebook page
- 31 March 2017
Esmovia Sistema Practices (ES)
Development of project brochure








PM2 - Dissemination 5/5 Deadline

- **30 April 2017**
All partners
Translation of project brochure
- **15 September 2017**
All partners
Progress Best Practice Dissemination Report
- **30 October 2018**
All partners
Final Best Practice Dissemination Report







Project Management PM3 - Exploitation

PM3- Exploitation 1/4 Actions to be Carried Out

- Involvement in the project of associated partners
- Collection of exploitation links



PM3 - Exploitation 2/4

Template and Tools

- PM3.A - Associated Partner Letter
- PM3.B - Associated Partner Information
- PM3.C - Exploitation links



PM3 - Exploitation 3/4

Expected Results

- Involvement of 6 associated partners
- Collection of 6 exploitation links



PM3: Exploitation 4/4

Deadlines

- **15 September 2017**
All Partners
 - Involvement of 3 associated partners
 - Collection of 3 exploitation links
- **30 September 2018**
All Partners
 - Involvement of a total number of 6 associated partners
 - Collection of a total number of 6 exploitation links



Project Management

PM4 - Quality and Monitoring Plan



PM4: Quality and Monitoring Plan 1/4

Actions to be Carried Out

- Collection of evaluation questionnaires
- Collection of testimonials
- Production of testing evaluation report



PM4: Quality and Monitoring Plan 2/4

Templates and Tools

- PM4.A – Quality Plan
- PM4.B – Project Meeting Evaluation Questionnaire
- PM4.C – End Users' Evaluation Questionnaires for Intellectual Outputs
- PM4.D – How to write the Evaluation Report on Intellectual Outputs





PM4: Quality and Monitoring Plan 3/4

Expected Results

- 3 issues of the Quality Plan
- Collection of 20 evaluation questionnaires
- Collection of 4 testimonials
- Evaluation Report on IO



TA4: Quality and Monitoring Plan 4/4

Deadlines

- **30 September 2018**
 - All Partners**
 - Collection of 4 testimonials
 - Collection of 20 evaluation questionnaires
 - Sending of evaluation report on the IO



Thank you for Your Attention

Questions?





	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18
Intellectual Output 1: Repository of E-learning Video Lessons and Interviews																								
Creation of templates																								
Production of 12 video interviews																								
Creation of 12 learning objects																								
Production of 12 video testimonials																								
Translation of the subtitles																								
SR 1: Platform for Transnational/Virtual internships																								
Creation of templates																								
Creation of the platform																								
Review of tools to be used for monitoring and assessment																								
Development of the monitoring tool																								
Involvement, by each partner, of 20 companies interested in hosting virtual/international internship																								
Involvement, by each partner, of 20 students interested in virtual/international internship																								
SR 2: Guidelines																								
Creation of templates																								
Creation of guidelines contents																								
Project Management																								
Creation of templates																								
Partners Meetings																								
Involvement of target groups																								
Progress Report on activities																								
Financial Report																								
Events																								
Multiplier events (ME)																								



CALENDAR OF ACTIVITIES

INTELLECTUAL OUTPUT (IO)

IO1 - REPOSITORY OF E-LEARNING VIDEO LESSONS AND INTERVIEWS		
Activities	Partners Involved	Time schedule
Activities IO1.1) Creation of all templates needed for carrying out the activities Expected results: Template: IO1.A – Video interviews script Template: IO1.B – Case scenario/Learning object Template: IO1.C – Video testimonials script	Pixel (IT), ESMOVIA – System Practice (ES)	Start Date: 1 November 2016 End Date: 31 January 2017
Activities IO1.2) Production, by each partner, of: 12 video interviews to entrepreneurs/company managers/marketing experts on their expectations/needs with reference to: <ul style="list-style-type: none"> - The company web site - The social media marketing strategies - The visual identity The video interviews will be in national language with subtitles in English. Expected results: Database of 60 video interviews, 12 in each country Templates and Tools Template: IO1.A – Video interviews script	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK) Pixel (IT): finalization, quality and consistency check	Start Date: 1 February 2017 <i>3 interviews for each deadline</i> <ul style="list-style-type: none"> • 30 June 2017 • 30 October 2017 • 28 February 2018 • 30 May 2018

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<p>Activities IO1.3) Production, by each partner, of 12 testimonials by company owners/managers presenting their successful stories. The interviews with successful Entrepreneurs will address the following themes:</p> <ul style="list-style-type: none"> - Their personal and professional history - Their educational and training path underlining the importance of VET education - The specific profiles that they need within their business and the skills/competences there are mostly interested in - The personal characteristics and the transversal competences they take into account when selecting their staff resources <p>The interviews will be in national language with subtitles in English.</p> <p>Expected results - Database of 60 testimonials, 12 in each country</p> <p>Templates and Tools Template: IO1.C – Video testimonials script</p>	<p>ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)</p> <p>Pixel (IT): finalization, quality and consistency check</p>	<p>Start Date: 1 February 2017</p> <p><i>3 testimonials for each deadline</i></p> <ul style="list-style-type: none"> • 30 June 2017 • 30 October 2017 • 28 February 2018 • 30 May 2018
<p>Activities IO1.4) Creation, by each partner, of 12 real life case scenario learning objects. Each real life case scenario learning object has the aim to enrich classroom activities by challenging students with practical activities to consolidate their specific knowledge, competences and skills.</p> <p>Expected results - Collection of 60 real life case scenarios/learning objects, 12 in each country</p> <p>Templates and Tools Template: IO1.B – Case scenario/Learning object example</p>	<p>ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)</p> <p>Pixel (IT): finalization, quality and consistency check</p>	<p>Start Date: 1 February 2017</p> <p><i>3 scenarios for each deadline</i></p> <ul style="list-style-type: none"> • 30 June 2017 • 30 October 2017 • 28 February 2018 • 30 May 2018
<p>Activities IO1.5) Translation of the subtitles in national language</p> <p>Expected results - Videos subtitles in national language</p>	<p>ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)</p> <p>Pixel (IT): finalization, quality and consistency check</p>	<p>Start Date: 30 June 2017</p> <p><i>Translation for each deadline</i></p> <ul style="list-style-type: none"> • 30 October 2017 • 30 February 2018 • 30 May 2018 • 31 July 2018

SUPPLEMENTARY RESULTS (SR)

SR1 - PLATFORM FOR INTERNATIONAL/VIRTUAL INTERNSHIP		
Activities	Partners Involved	Time schedule
Activities SR1.1) Creation of templates needed for carrying out the activities Expected results: Template: SR1.A – Structure of the Virtual Platform Template: SR1.B – Company Profile Template: SR1.C – Student Profile Template: SR1.D – Review of Assessment Tool	Pixel (IT), ESMOVIA – System Practice (ES)	Start Date: 1 June 2017 End Date: 15 June 2017
Activities SR1.2) Creation of the Platform for Virtual Internship. The platform will contain: <ul style="list-style-type: none"> - A Database of profiles of companies interested in developing/improving their company website and/or implement social media marketing strategy and that are willing for the purpose to host a national/transnational internship, also experimenting Virtual internships. - The profiles of students that are interested to carry out their placement at international level through a mobility/virtual internship experience. - A monitoring tool through which the VET provider, the company and the student can interact and monitor the virtual internship. - Assessment tool with which the VET provider can cooperate with the company in order to assess and validate the knowledge, skills and competences acquired by the student Expected results <ul style="list-style-type: none"> - Database of companies 	ESMOVIA – System Practice (ES), Pixel (IT)	Start Date: 16 June 2017 End Date: 31 July 2017

Project Number: 2016-1-ES01-KA202-025441

<p>Activities SR1.3) Identification and review, by each partner, of at least 2 assessment tool (validate the skills acquired by the students involved in the internship) and 2 monitoring tool (monitor the internship).</p> <p>Expected results - Collection of internships' monitoring and assessment tools</p> <p>Templates and Tools Template: SR1.D – Review of Assessment Tool</p>	<p>ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)</p> <p>Pixel (IT): finalization, quality and consistency check</p>	<p>Start Date: 31 July 2017 End Date: 31 October 2017</p>
<p>Activities SR1.4) Development of the monitoring tool according to the suggestions collected by the partners. This will take the form of an individual virtual space where the 3 parties involved (i.e. the VET provider, the company and the student) will interact.</p> <p>Expected results - Creation of the Monitoring tool</p>	<p>ESMOVIA – System Practice (ES), Pixel (IT)</p>	<p>Start Date: 1 November 2017 End Date: 31 December 2017</p>
<p>Activities SR1.5) Involvement, by each partner, of 20 companies interested in hosting international/virtual internships. Each company will provide its profile detailing its characteristics, expectations, apprenticeship offer, tasks to be performed by the intern, skills and competences required, language skills, timetable, eventual benefits (e.g. support for accommodation, expenditures reimbursement etc.), profile of the tutor etc.</p> <p>Expected results - Database of companies</p> <p>Templates and Tools Template: SR1.B – Company Profile</p>	<p>ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)</p> <p>Pixel (IT): finalization, quality and consistency check</p>	<p>Start Date: 31 July 2017 End Date: 31 December 2017</p>
<p>Activities SR1.4) Involvement, by each partner, of 20 students interested in carrying out international/virtual internship. All students will provide their profiles detailing their characteristics, curriculum, previous experiences, apprenticeship expectations, tasks expected to be performed, language skills etc.</p> <p>Expected results - Database of students</p> <p>Templates and Tools Template: SR1.C – Student Profile</p>	<p>ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)</p> <p>Pixel (IT): finalization, quality and consistency check</p>	<p>Start Date: 31 July 2017 End Date: 31 December 2017</p>

SUPPLEMENTARY RESULT 2 GUIDELINES FOR THE ORGANISATION OF INTERNATIONAL INTERNSHIPS

Activities	Partners Involved	Time schedule
Activities SR2.1) Creation of templates needed for carrying out the activities Expected results: Template: SR2.A – Guidelines to create the chapter contents	Pixel (IT), Sistema practices (ES)	Start Date: 1 January 2018 End Date: 15 January 2018
Activities SR2.2) Proposal of the syllabus of the 5 guidelines for: <ul style="list-style-type: none"> - <u>Students</u> addressing: how to select the appropriate company, how to write an appropriate CV and motivation letter, how to present themselves to the recruiting company, how to appropriately work within a business context, how to work at distance through teleworking etc. - <u>VET directors and administrative staff</u> addressing: funding tools to support work based learning mobility: identifying and disseminating positive measures and best practices on EFS to couple EU funding schemes; promoting information of available funding schemes for mobility outside the EU programmes. - <u>VET trainers</u> addressing: establish a fruitful cooperation with companies for organising the placements, how to assess, validate and certify the competences, skills and knowledge according to ECVET models within transnational placements experiences, how to monitor placements, how to provide students with the appropriate set of guidance tools etc. - <u>Companies</u> addressing: how to establish cooperation patterns with VET providers for the organisation of apprenticeships, tutoring apprenticeships etc. - <u>Policy makers</u> addressing: how to assess the impact of transnational and virtual apprenticeships: how to establish an observatory to trace the quality of work based learning approaches; how to measure the impact of transnational and virtual apprenticeships both on VET students and on host companies; how to produce clear and transparent regulatory frameworks for promoting the use of transnational and virtual apprenticeships Expected results - Syllabus of the 5 guidelines Templates and Tools Template: SR2.A – Guidelines to create the chapter contents	All partners	Start Date: 16 January 2018 End Date: 31 January 2018

Project Number: 2016-1-ES01-KA202-025441

<p>Activities</p> <p>SR1.3) Development of contents of the guidelines. The production is divided as follows:</p> <ul style="list-style-type: none"> - Sistema practices (ES): VET directors and administrative staff - Dundee & Angus College (UK): VET trainers - eMundus (LT): Guidelines for students - Epimorfotiki Kilis (EL): Guidelines for policy makers - Confartigianato (IT) : Guidelines for companies <p>Expected results</p> <ul style="list-style-type: none"> - Final version of the guidelines <p>Templates and Tools</p> <p>Template: SR2.A – Guidelines to create the chapter contents</p>	<p>ESMOVIA – System Practice (ES), Epimorfotiki Kilis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)</p> <p>Pixel (IT): finalization, quality and consistency check</p>	<p>Start Date: 1 February 2018 End Date: 31 May 2018</p>
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MULTIPLIER EVENTS (ME)		
Activities	Partners Involved	Time schedule
<p>Activities ME1) Organisation of focus groups addressed to the target groups in order to present the intellectual output and involve the participants in a further discussion and reflection on the measures to enhance and improve the effectiveness of work based learning approaches in VET and in the organisation of transnational and virtual apprenticeships. The participants in the multiplier events will be: VET trainers and company managers.</p> <p>Expected results Focus group with 20 VET trainers and company managers</p> <p>Templates and Tools Template: ME.1 - Multiplier Event Form Template: ME.2 – Multiplier Event Programme Template: ME.3 - Multiplier Event List of Participants Template: ME.4 - Multiplier Event Minutes form</p>	<p>ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), eMundus (LT), D&A (UK), Pixel (IT)</p>	<p>End Date: 30 September 2018</p>

PROJECT MANAGEMENT

PM1 - Coordination of activities		
Activities	Partners Involved	Time schedule
Activities PM1.1) Creation of templates needed for carrying out the activities Expected results: Template: PM1.A - Company Information Template: PM1.B – Company Participation Letter Template: PM1.C – Role of the Company Template: PM1.D – VET trainer information Template: PM1.E – In progress activities reports Template: PM1.F – Financial Manual	Pixel (IT)	Start Date: 1 November 2016 End Date: 31 January 2017
Activities PM1.2) Participation in Partners Meetings 1 st Meeting: Florence (IT) 2 nd Meeting: Dundee (UK) 3 rd Meeting: Kilkis (EL) 4 th Meeting: Valencia (ES)	All partners	1° meeting: January 2017 2° meeting: June 2017 3° meeting: January 2018 4° meeting: October 2018
Activities PM1.3) Selection and involvement, by each partner, of <ul style="list-style-type: none"> - 20 companies willing to host transnational/virtual apprenticeship - 12 companies' managers and trainers for the creation of the video of the intellectual output 1 Upload on the project portal of the Companies Presentation Forms Sending of the scanned version of the Companies letters. Expected results - Online Database of Companies Templates and Tools Template: PM1.A - Company Information Template: PM1.B – Company Participation Letter Template: PM1.C – Role of the Company	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), eMundus (LT), D&A (UK), Pixel (IT)	Start Date: 30 January 2017 End Date: 31 May 2017

Project Number: 2016-1-ES01-KA202-025441		
Activities PM1.4) Selection and involvement, by each partner, of <ul style="list-style-type: none"> - 10 VET Trainers - 100 students Upload on the project portal of the VET trainer information	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), eMundus (LT), D&A (UK), Pixel (IT)	Start Date: 30 January 2017 End Date: 30 June 2017
Expected results - Online Database of VET trainers		
Templates and Tools Template: PM1.D – VET trainer information		
Activities PM1.5) In Progress reporting on activities Production and Uploading of Project Activities Report Forms	All partners	30 April, July, October 2017 January, 30 April, July, October 2018
Expected results by each partner In progress Project Activities Report		
Templates and Tools Template: PM1.E - In progress activities reports		
Activities PM1.6) Financial Report Production of Project Financial Report	All partners	<i>End Date for Year 1:</i> 31 August 2017 <i>End Date for Year 2:</i> 15 November 2018
Expected results by each partner Project Financial Report		
Templates and Tools Template: PM1.F – Financial Manual		

PM2 - Dissemination

Activities	Partners Involved	Time schedule
Activities PM2.1) Creation of templates needed for carrying out the activities Expected results: Template: PM2.A – In progress dissemination reports Template: PM2.B – How to write the Best Practice Dissemination Report	Pixel (IT)	Start Date: 1 November 2016 End Date: 31 January 2017
Activities PM2.2) Development of project logo and brochure Expected results Project brochure	ESMOVIA – System Practice (ES)	Start Date: 1 November 2016 End Date: 31 March 2017
Activities PM2.3) Creation of a Facebook page Expected results Facebook page	ESMOVIA – System Practice (ES)	Start Date: 1 November 2016 End Date: 31 March 2017
Activities PM2.4) Dissemination trough Facebook: - Partners must upload at least 1 post per month on the activities carried out at national level	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), eMundus (LT), D&A (UK), Pixel (IT)	Start Date: 1 January 2017 End Date: 30 October 2018
Activities PM2.5) Translation of project brochure Expected results Project brochure in national language	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), eMundus (LT), D&A (UK), Pixel (IT)	Start Date: 1 April 2017 End Date: 30 April 2017
Activities PM2.6) Organization of 1 dissemination event on the project every month and uploading the dissemination events description on the project web site Expected results by each partner Filling in of the dissemination form on the project web site (every three months) Templates and Tools Template: PM2.A – In progress dissemination reports	All partners	30 April, July, October 2017 30 January, April, July, October 2018

<p>Activities PM2.7) Production of the best practice dissemination report</p> <p>Expected results by each partner One progress and one final Best Practice Dissemination Report</p> <p>Templates and Tools Template: PM2.B - Guidelines for writing the Best Practice Dissemination Report</p>	<p>All partners</p>	<p><i>End Date for Year 1:</i> 15 September 2017</p> <p><i>End Date for Year 2:</i> 30 October 2018</p>
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Project Number: 2016-1-ES01-KA202-025441 PM3 - Exploitation		
Activities, Tools, Results	Partners Involved	Time schedule
Activities PM3.1) Creation of templates needed for carrying out the activities Expected results: Template: PM3.A - Associated Partner Letter Template: PM3.B - Associated Partner Information Template: PM3.C - Exploitation links	Pixel (IT)	Start Date: 1 November 2016 End Date: 31 January 2017
Activities PM3.2) Involvement in the project of at least 6 organizations (3 per year) operating in the field of education, who will join the project as associated partner filling in the Associate partner form. They will be also inserted as Associate Partners on the project portal. Expected results by each partner per year - 6 letters of participation in the project as associate partners (3 per year) - 6 Associate Partners form filled in (3 per year) Templates and Tools PM3.A - Associated Partner Letter PM3.B - Associated Partner Information	All partners	<i>End Date for Year 1:</i> 15 September 2017 <i>End Date for Year 2:</i> 30 September 2018
Activities PM3.3) Publication of announcements on 6 portals (3 per year) or websites addressed to teachers Templates and Tools PM3.C - Exploitation links	All partners	<i>End Date for Year 1:</i> 15 September 2017 <i>End Date for Year 2:</i> 30 September 2018

PM4 – Quality and Monitoring Plan

Activities	Partners Involved	Time schedule
Activities PM4.1) Creation of templates needed for carrying out the activities Expected results: PM4.A – Quality Plan Template: PM4.B – Project Meeting Evaluation Questionnaire Template: PM4.C – End Users’ Evaluation Questionnaires for Intellectual Outputs Template: PM4.D –How to write the Evaluation Report on Intellectual Outputs	Pixel (IT)	Start Date: 1 November 2016 End Date: 31 January 2017
Activities TA4.2) Testing, by each partner of the intellectual output with at least 10 trainers and 10 company managers. Collection of the evaluation questionnaires and production of an evaluation report of the intellectual output Expected results - Collection of 20 evaluation questionnaires - Sending of the evaluation report - Collection of at least 4 testimonials Templates and Tools Template: PM4.C – End Users’ Evaluation Questionnaires for Intellectual Outputs Template: PM4.D –How to write the Evaluation Report on Intellectual Outputs	All partners	Start Date: 1 January 2018 End Date: 30 September 2018

NEXT PROJECT DEADLINES

IO1 – Repository of E-learning Video Lessons and Interviews

Deadline	Results	Partner	Template and Tools
30 June 2017	<ul style="list-style-type: none"> IO1.2 Production, by each partner, of 3 Video interviews IO1.3 Production, by each partner, of 3 Testimonials IO1.4 Production, by each partner, of 3 real life case scenario learning object 	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)	IO1.A – Video interviews script IO1.B – Case scenario/Learning object IO1.C – Video testimonials script
30 October 2017	<ul style="list-style-type: none"> IO1.2 Production, by each partner, of 3 Video interviews IO1.3 Production, by each partner, of 3 Testimonials IO1.4 Production, by each partner, of 3 real life case scenario learning object IO1.5 Subtitles' Translation in National Language 	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)	IO1.A – Video interviews script IO1.B – Case scenario/Learning object IO1.C – Video testimonials script
28 February 2018	<ul style="list-style-type: none"> IO1.2 Production, by each partner, of 3 Video interviews IO1.3 Production, by each partner, of 3 Testimonials IO1.4 Production, by each partner, of 3 real life case scenario learning object IO1.5 Subtitles' Translation in National Language 	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)	IO1.A – Video interviews script IO1.B – Case scenario/Learning object IO1.C – Video testimonials script
30 May 2018	<ul style="list-style-type: none"> IO1.2 Production, by each partner, of 3 Video interviews IO1.3 Production, by each partner, of 3 Testimonials IO1.4 Production, by each partner, of 3 real life case scenario learning object IO1.5 Subtitles' Translation in National Language 	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)	IO1.A – Video interviews script IO1.B – Case scenario/Learning object IO1.C – Video testimonials script
31 July 2018	<ul style="list-style-type: none"> IO1.5 Subtitles' Translation in National Language 	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)	

SR 1 – Platform for Virtual Internship

Deadline	Results	Partner	Template and Tools
15 June 2017	Creation of all the templates needed for carrying out the activities	Pixel (IT), ESMOVIA – System Practice (ES)	
31 July 2017	Creation of the Platform for Virtual Internship	ESMOVIA – System Practice (ES), Pixel (IT)	SR1.A – Structure of the Virtual Platform
31 October 2017	Identification and review, by each partner, of at least 2 assessment tool (validate the skills acquired by the students involved in the internship) and 2 monitoring tool (monitor the internship)	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)	SR1.D – Review of Assessment Tool
31 December 2017	Development of the monitoring tool according to the suggestions collected by the partners from companies and students	ESMOVIA – System Practice (ES), Pixel (IT)	
31 December 2017	Involvement of 20 Companies interested in hosting the internship Involvement of 20 students interested in carrying out the internship	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)	IO3.B – Company Profile IO3.C – Student Profile

SR.2 – Guidelines for the Organisation of International Internships

Deadline	Results	Partners Involved	Template and Tools
15 January 2018	Creation of templates needed for carrying out the activities	Pixel (IT), ESMOVIA – System Practice (ES)	
31 January 2018	Proposal of the syllabus of the 5 guidelines.	ESMOVIA – System Practice (ES), Epimorfotiki Kilis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)	SR2.A – Guidelines to create the chapter contents
31 May 2018	Development of the final version of the guideline for students	eMundus (LT)	SR2.A – Guidelines to create the chapter contents
31 May 2018	Development of the final version of the guideline for trainers	D&A (UK)	SR2.A – Guidelines to create the chapter contents
31 May 2018	Development of the final version of the guideline for companies	Conf. Bergamo (IT)	SR2.A – Guidelines to create the chapter contents
31 May 2018	Development of the final version of the guideline for policy makers	Epimorfotiki Kilis (EL)	SR2.A – Guidelines to create the chapter contents
31 May 2018	Development of the final version of the guideline for VET directors and administrative staff	ESMOVIA – System Practice (ES)	SR2.A – Guidelines to create the chapter contents

Multiplier Events

Deadline	Results	Partner	Template and Tools
30 September 2018	Organisation of a focus group with 20 VET trainers and company managers: - Promotion of work based learning methodology - Presentation of the intellectual outputs	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Pixel (IT), eMundus (LT), D&A (UK)	ME.1 - Multiplier Event Form ME.2 - Programme Template ME.3 - List of Participants Template ME.4 - Minutes form

Project Management

PM1 - Coordination of Activities			
Deadline	Results	Partner	Template and Tools
31 May 2017	Selection and involvement, by each partner, of - 20 companies willing to host internships - 12 companies' managers for the creation of the video of the intellectual output 1 Upload on the project portal of the Companies Presentation Templates Sending of the scanned version of the Companies letters.	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)	PM1.A - Company Information PM1.B – Company Participation Letter PM1.C – Role of the Company
30 June 2017	Selection and involvement, by each partner, of - 10 VET Trainers - 100 students Upload on the project portal of the VET Trainers information	ESMOVIA – System Practice (ES), Epimorfotiki Kilkis (EL), Conf. Bergamo (IT), eMundus (LT), D&A (UK)	PM1.D – VET Trainers information
30 April, July, October 2017 30 January, April, July, October 2018	Production and Uploading of Project Activities Report	All partners	PM1.E – In progress activities reports
End Date for Year 1: 31 August 2017 End Date for Year 2: 15 November 2018	Production of Financial Reports	All partners	PM1.F - Financial Manual

PM2 - Dissemination			
Deadline	Results	Partner	Template and Tools
31 March 2017	Development of project brochure	Pixel (IT), ESMOVIA – System Practice (ES)	
31 March 2017	Creation of a Facebook page	ESMOVIA – System Practice (ES)	
Monthly activity	Dissemination through Facebook: at least 1 posts per month on the activities carried out at national level	All partners	
30 April 2017	Translation of project brochure	All partners	
30 April, July, October 2017 30 January, April, July, October 2018	Organization of 1 dissemination event on the project every month and uploading the dissemination events description on the project web site (every three months)	All partners	Template: PM2.A – In progress dissemination reports
End Date for Year 1: 15 September 2017 End Date for Year 2: 30 October 2018	Production of the progress Best Practice Dissemination Report	All partners	Template: PM2.B – How to write the Best Practice Dissemination Report

PM3 - Exploitation			
Deadline	Results	Partner	Template and Tools
End Date for Year 1: 15 September 2017 End Date for Year 2: 15 November 2018	Involvement in the project of at least 6 organizations (3 per year) operating in the field of education, who will join the project as associated partner filling in the Associate partner Template. They will be also inserted as Associate Partners on the project portal.	All partners	PM3.A - Associated Partner Letter PM3.B - Associated Partner Information
End Date for Year 1: 15 September 2017 End Date for Year 2: 30 October 2018	Publication of announcements on 6 portals (3 per year) or websites addressed to teachers	All partners	PM3.C - Exploitation links

PM4 - Quality and Monitoring Plan			
Deadline	Results	Partner	Template and Tools
30 September 2018	<ul style="list-style-type: none"> - Collection of 20 evaluation questionnaires - Sending of the evaluation report - Collection of at least 4 testimonials 	All partners	PM4.C – End Users' Evaluation Questionnaires for Intellectual Outputs PM4.D –How to write the Evaluation Report on Intellectual Outputs

First Partners Meeting
Florence, 20 – 21 January 2017

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Co-funded by the
Erasmus+ Programme
of the European Union

The European Commission support for the production of this publication does not constitute an endorsement of the contents which reflects the views only of the authors, and the Commission cannot be held responsible for any use which may be made of the information contained therein.

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 Other (Specify)

Fields of action :

SMEs ☒ Equal opportunities ☒ Youth ☒ Schools ☒ Universities ☐ Unemployed ☒ Public Authorities ☒
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Type of organisation:

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 Training ☒ No Profit ☐ NGO ☐

Other (Specify)

Fields of action :


SMEs ☐ Youth ☐ Universities ☐ Public Authorities ☐
 Equal opportunities ☐ Schools ☐ Unemployed ☐

Other (Specify)

Pixel (IT)

Name of the organisation	Pixel	
Address:	Via Luigi Lanzi 12 50134 Firenze Italia	
Tel:	0039 055 48 97 00	
Fax:	0039 055 462 88 73	
Web site:	www.pixel-online.net	

Name of the contact person :	Elisabetta Delle Donne	
Function:	President	
Tel:	+39 055 48 97 00	
Fax:	+39 055 462 88 73	
E-mail:	eli@pixel-online.net	

Name of the contact person :	Andrea Peraldo	
Function:	European Project Manager	
Tel:	+39 055 48 97 00	
Fax:	+39 055 462 88 73	
E-mail:	andrea@pixel-online.net	

Type of organisation

SME ☐ School ☐ University ☐ Public Authority ☐
 Training ☒ No Profit ☒ NGO ☐
 Other (Specify):

Fields of action

SMEs ☒ Youth ☒ Universities ☒ Public Authorities ☒
 Equal opportunities ☒ Schools ☒ Unemployed ☒
 Other (Specify)

Confartigianato Imprese Bergamo (IT)

Name of the organisation :	Confartigianato Imprese Bergamo	
Address:	Via Torretta, 12 24125 Bergamo	
Tel:	0039 035274220	
Fax:	0039 035274221	
Web site:	www.confartigianatobergamo.it	

Name of the contact person :	Marina Roberta Redondi	
Function:	Manager for international affairs and internationalisation of SMEs	
Address:	Via Torretta, 12 24125 Bergamo	
Tel:	0039 035274284	
Fax:	0039 035274221	
E-mail:	euroservice@artigianibg.com	

Type of organisation:

SME ☐ School ☐ University ☐ Public Authority ☐
 Training ☐ No Profit ☐ NGO ☐


Other (Specify)

Fields of action :

SMEs ☒ Youth ☐ Universities ☐ Public Authorities ☐
☒
 Equal opportunities ☐ Schools ☒ Unemployed ☐

Other (Specify)

eMundus (LT)

Name of the organisation :	VšĮ "eMundus"	
Address:	Saulės 22-17, Kaunas 51364, Lithuania	
Tel:	+370 616 50453	
Fax:	-	
Web site:	www.emundus.eu	

Name of the contact person :	Vida Drąsutė	
Function:	Director	
Address:	Saulės 22-17, Kaunas 51364, Lithuania	
Tel:	+370 616 50453	
Fax:	-	
E-mail:	vida@emundus.eu	

Type of organisation:

SME ☐ School ☐ University ☐ Public Authority ☐
 Training ☐ No Profit ☒ NGO ☐

Other (Specify) Private, non profit institution with official status "Public institution" (orig. Viešoji įstaiga)

Fields of action :

SMEs ☐ Youth ☐ Universities ☐ Public Authorities ☐
 Equal opportunities ☐ Schools ☐ Unemployed ☐

Other (Specify)


Provider of other education (courses, seminars) for different sectors (pre-primary education, primary education, adult education, VET, etc.) from legal entities, private bodies.


Provider of IT services.

Provider of projects management services.

Provider of organizational services.

Dundee and Angus College (UK)

Name of the organisation	Dundee and Angus College	
Address:	Old Glamis Road, Dundee, DD3 8LE, UK	
Tel:	0330 123 1010	
Web site:	enquiry@dundeeandangus.ac.uk	

Name of the contact person :	Lol Scragg	
Function:	International Project Leader	
Address:	D&A College, Old Glamis Road, Dundee, DD3 8LE, UK	
Tel:	01382 834834 (x7129 / x 5321)	
E-mail:	l.scragg@dundeeandangus.ac.uk	

Type of organisation:			
SME <input type="checkbox"/>	School <input checked="" type="checkbox"/>	University <input type="checkbox"/>	Public Authority <input type="checkbox"/>
Training <input type="checkbox"/>	No Profit <input type="checkbox"/>	NGO <input type="checkbox"/>	
Other (Specify)	Vocational FE and HE training organisation		

Fields of action :			
SMEs <input type="checkbox"/>	Youth <input checked="" type="checkbox"/>	Universities <input type="checkbox"/>	Public Authorities <input type="checkbox"/>
<input type="checkbox"/>	Schools <input checked="" type="checkbox"/>	Unemployed <input checked="" type="checkbox"/>	
Other (Specify)			