




Partner Presentation Form

Name of the organisation :	ESMOVIA Sistema Practices s.l.	
Address:	Calle Pintor Martínez Cubells, n.2, pt.6, 46002, Valencia - SPAIN	
Tel:	+34 963 38 46 20	
Fax:	+34 963 38 46 21	
Web site	www.esmovia.es	

Name of the contact person :	María Ángeles Ruiz Gámez	
Function:	Director	
Address:	Calle Pintor Martínez Cubells, n.2, pt.6, 46002, Valencia - SPAIN	
Tel:	+34 963 38 46 20	
Fax:	+34 963 38 46 21	
E-mail:	ruiz@esmovia.es	

Name of the contact person :	María Sonsoles Jiménez González	
Function:	Project Manager	
Address:	Calle Pintor Martínez Cubells, n.2, pt.6, 46002, Valencia - SPAIN	
Tel:	+34 615 195 942	
Fax:		
E-mail:	son.jimenez@gmail.com	

Type of organisation:

SME School University Public Authority
 Training No Profit NGO

Other (Specify)

Fields of action :

SMEs Youth Universities Public Authorities
 Equal opportunities Schools Unemployed

Other (Specify)

Description of the organisation

ESMOVIA is a Spanish training company located in Valencia and dedicated to the management of European mobility projects. We are specialized in providing traineeships and work placements for VET students and job shadowing for VET staff, school education staff and adult education staff.

We consider transnational mobility as one of the most important ways of getting new competences (knowledge, skills and attitudes) thus improving the participants' personal development and employability on the European labour market. For this reason, our main objective is to offer quality programmes so that participants get the maximum benefit from the Spanish training and personal experience.

Thanks to a large network of around **400 collaborating host companies and institutions**, we can provide qualified internships, training experiences and job-shadowing able to enhance the professional competences of the participants.

We select the most appropriate organisations for each participant, according to their CV, their previous professional experience and their knowledge of the host country language.

Moreover, we organise visits to companies/organisations, specialised seminars, language courses and cultural programmes.

The mobility projects cover many sectors of apprenticeship like administration, marketing, mechanics, tourism, environment, cooking, agriculture, architecture, social sector, etc.

We developed a consolidated procedure to carry out the assessment of the achieved learning outcomes and support the sending institution in the validation and recognition processes through the implementation of the **ECVET procedure**.

The services that we usually provide for the mobility projects, are:

- Tutoring and follow-up
- Help desk 24/7
- Certification & Europass
- Final Report
- Organisation of cultural activities
- Organisation of accommodation and maintenance
- Organisation of the transfer from and to the nearest airport.
- Organisation of local transports

In collaboration with a team of experienced Spanish teachers and Education inspectors, ESMOVIA is able to provide **structured courses** for school and adult education staff, based on a well-balanced ratio of theoretical lessons combined with visits to education centres, and space for meeting and exchanging impressions and best practices with other colleagues.

The courses have generally a duration of 1 week and always foresee a space for networking, socialization and cultural activities.

Our courses cover diverse topics, like: innovative teaching and educational methodologies, project management, entrepreneurship, etc.

A complete list of the structured courses is available here: <http://www.esmovia.es/training-in-mobility/professional-development-courses/>.

Experience of the organization in previous European projects

The company offers a range of services, from advanced vocational orientation against the background of changing working environment to measures for the promotion of **innovative approaches in Lifelong learning**. We are involved in consultancy activities designing the training / employment paths for people of different ages and socio-professional background, by providing adequate methodological and procedural support to reconstruct the experiences carried out and the achieved **learning results**.

Some examples of EU projects where ESMOVIA is and has been involved are:

* **Erasmus Plus KA2 Strategic Partnership for VET- *Work Based Learning 2.0 WBL 2.0***: (Ongoing Project). Promoted by ESMOVIA, the aim of the project is to enhance work-based learning in all its forms among companies, social partners and VET providers, making WBL approaches more effective and more targeted to the labour market needs.

* **Erasmus Plus KA2 Strategic Partnership for VET – *The European Gateway***: (Ongoing Project). The project aims to improve the quality and the relevance of educational and training offer, especially the one obtained through a transnational mobility experience. The main objective of this project is to promote and disseminate good practices among the different actors of mobility: students, both sending and hosting training centres and hosting companies. The project also foresees a period of mixed mobility.

* **Erasmus Plus KA2 Strategic Partnership for VET – *We Welcome Work***: (Ongoing Project). The project aims at providing young people with non formal education opportunities for acquiring digital skills, enhancing employability and entrepreneurship in order to support their transition from school to the job market and achieve a better match between skills and companies' needs. The project's results include a database of the most required jobs for young people, a collection of best practices to bridge the gap between education and employment, a toolkit for teachers and school counsellors, an Online Apprenticeship Simulator and testimonials and videos from companies.

* **Erasmus Plus KA2 Strategic Partnership for Adult Education - *Social Digital Mentors***: (Ongoing Project). Promoted by ESMOVIA, the aim of the project is to promote employment for long term unemployed adult people, through an effective use of social media, ICT and through the training of 10 adult learners in each participant country that will be called "social digital mentor". The results of the project consist of an online social digital mentoring training package, a social digital mentors' website and social media pages, as well as the creation of a Social Mentor Office with a mailbox, where all interested adult learners may consult their questions or make an online appointment with his/her mentor.

Website: <http://www.social-digital-mentors.eu/>

* **Erasmus Plus KA2 Strategic Partnership for Adult Education – *RMT Erasmus+: The renewal of transnational mobility, a new opportunity for people looking to enter the labour market and for businesses***: (Ongoing Project). A project stems from the experiences that members of the partnership have been acquiring, over many years, in implementing and managing projects in the framework of national, regional and European funding, with the aim to support and enhance the employability of people who are willing to enter or to get back to the labour market. The project aims to collect the European practices and tools about transnational mobility, that have been developed in recent years.

It also includes a research of European companies' views about the added value, benefits and skills acquired by participants in international contexts.

Website: <http://www.erasmusplus-rmt.net/>

* **Erasmus Plus KA1 Mobility of individuals VET – Building Bridges between education and employment.** (Past Project). Promoted by ESMOVIA, the project consisted of the mobility of 60 VET students selected from a consortium of different Valencian VET schools. Thanks to this mobility, students got new skills in their field of specialisation, as well as competences in foreign languages and other transversal skills.

They have also increased their employability and job opportunities at transnational level.

* **Leonardo da Vinci Transfer of Innovation - Talent 4...Europe:** (Past Project). The project was based on the transfer of interactive tools, games and exercises, designed to assist participants detect and identify their natural talents and competences.

Website: <http://www.talent4.org/index.aspx>

* **Leonardo da Vinci Transfer of Innovation - INTAKT:** (Past Project). Transfer of the Field Research Projects, a specific type of Mobility project which allows the participants to carry out a research in their field of interest during their stay abroad.

Website: <http://www.intakt-mobility.eu>

* **Leonardo da Vinci Partnership - EQUAMOB:** (Past Project). The aim of the project was to analyse the main principles of the European Quality Charter for Mobility, as well as to exchange good practices and ideas in the management of mobility projects.

* **Leonardo da Vinci Partnership - Work Without Barriers:** (Past Project). This project has emerged from the thoughts about the necessity of connecting vocational education with the job market needs and the importance of preparing students to undertake their first economic activity in a proper way.

Info at: http://www.europeansharedtreasure.eu/detail.php?id_project_base=2008-1-PL1-LEO04-00819

ESMOVIA is also participating to other European project as **associated partner**, contributing to the dissemination activities and the exploitation of the project's results:

- **Erasmus Plus KA2 Strategic Partnership for VET – Youth Entrepreneurship and Employment Support (YEES)**

Website: <http://yees.pixel-online.org/>

- **Erasmus Plus KA2 Strategic Partnership for VET – Gender Equality and Entrepreneurship for All (GEEA)**

Website: <http://www.geea-project.eu/>

Experience and Expertise of the organization in the project's subject area

ESMOVIA has been involved in several EU projects related to entrepreneurship and development of entrepreneurial mind-set, recognition of learning outcomes and development of skills of talents. All these projects focus on equipping students and adults job seekers with all the competences and skills that the EU labour market is currently demanding, thus fostering their employability as freelancers and/or hired worker and bridging the gap between education and job sector.

To achieve the mentioned goal, in the framework of the EU projects, ESMOVIA have been developing research **tools and resources** for young people and adult learners aiming at enhancing professional and personal skills through non formal learning.

Some of the developed tools include:

- A guide on how to start and set up a company by young people;
- Compilation of good practices on mobility, according to Quality Charter for Mobility;
- Online database for tasks and learning objectives for participants in mobility programmes;
- Workshops for discovering hidden skills and natural talents in young people;
- An online Social Digital Mentor Office with a mailbox, to advise adult learners on how use efficiently ICT and social medias for job searching and self-employment.

Esmovia has a large experience in partnership projects. Since 2008 ESMOVIA is participating in various projects as a partner and PROMOTER in collaboration with countries from all over the Europe.

Contributions that can be provided to the project

ESMOVIA is the promoter of the project and will be in charge of coordinating and monitoring all the activities of the project with the support of PIXEL. It will be also responsible for the management and will be actively involved in the production of the intellectual output as well as in all quality assessment, evaluation, dissemination and exploitation of project's results.

Due to the lasting and fruitful cooperation with both VET schools and local, national and international companies, ESMOVIA will be able to provide active engagement of all these actors in the project activities. ESMOVIA, through the its staff, will also provide expertise in project' management and implementation as well as technical knowledge in the field of ICTs and social media.

Reasons of involvement in the project

The project stems from the willingness of ESMOVIA and its partners to meet common needs that have been identified in VET sectors throughout Europe.

The specific objects we aim at achieving through this project are:

- Improve the cooperation between VET providers and companies so as to provide a market oriented training offer and business driven learning paths to the students of the web design and social media
- Answer to the need of motivating VET students at risk of dropping out, by providing them with enhanced Work Based Learning methods and tools based on the full exploitation of in person and virtual traineeships using ICT and multimedia.
- Enhance the participation of company managers in work based learning initiatives to match their with the training of the future human resources overcoming the barriers that obstacle their full commitment in cooperating with the VET providers
- Improve the internationalization of the VET training offer and of Work based learning approaches through the exploitation of ICT in order to match the needs of the companies and the expectations of the trainees when organising the transnational apprenticeships.

Contact Person's Experience and Expertise

*** Maria Angeles Ruiz Gamez.**

Master degree in Information and Library Sciences by the University of Granada (Spain) and Department of Information and Library Sciences in University of Wales (United Kingdom).

Director of ESMOVIA and director of the International Relations Department of the company.

She is responsible for coordinating the workflow and the provision of all services for the entire duration of the mobility experience, overseeing internships, professional visits and all logistic aspects of the stay.

She coordinates consultancy activities for the development of the training / employment paths for people of different ages and socio-professional origin, by providing adequate methodological and procedural support to reconstruct the experiences carried out and the achieved learning results.

She participates regularly in seminars organized by the National Agencies of the Member States and establishes and keeps the relations with international partners.

She has more than 12 years working in Mobility, Training and Education sector.

*** M. Sonsoles Jiménez González**

Degree in Computer Engineering.

Teacher in Vocational Education for the Regional Ministry of Valencia.

She has an extensive experience in the organization and coordination of European education projects, among them:

- Organization of the days of professional exchange Italy-Spain with students of VET school IES Serpis (Spain) and students of the institute Aldini Valeriano and Serani de Bologna (Italy)
- Organization of motilities' PLM and IVT in the Leonardo Program with students of the IES San Vicente Ferrer (Spain)
- Accomplishment of the project of formative stay in other European countries with VET students of the IES Serpis
- National award for the project "Yes Employability", funded by OAPEE
- European award for the project "MIDAS"
- Coordination of several Comenius Regio projects, involving municipalities and training centres in Spain and Portugal, as the municipality of Xátiva (Spain) and the City of Porto (Portugal) and the city of Reggio Calabria (Italy)
- Coordination of several Leonardo partnerships about digital identity and employment for vocational training students. The projects had partners in several countries, like: Portugal, Italy, Turkey and England
- Coordination of the Leonardo TOI about new methodologies of teaching and learning "Play learning game".
- Coordination of several Grundtvig Partnerships about languages, cultures and traditions.

She is often invited as a speaker or/and expert by the Spanish National Agency to present her experiences in European cooperation and projects.

She took part as speaker in different EU conferences, organized by EACEA and European Commission. She has collaborated as coordinator in FETE-UGT-PV projects and is currently project manager of Erasmus + KA1 and KA2 projects in the field of VET and Adult education.